

PROVIDER ADVANTAGE SERVICE

Payer Discovery and Eligibility Overview



DESCRIPTION

Medidal's insurance and eligibility discovery service finds previously unidentified Medicare and Medicaid claims eligibility on accounts that have been written off. We manage the process end-to-end, including status claims, denial management, and the facilitation of DSH reports.

MARKET DIFFERENTIATION

Medidal was founded on the belief that intelligent automation will outperform manually administered and "generic" revenue cycle solutions. Our automated processes--both real-time and batch--allow us to surpass in both volume and results the output of companies several times our size.

In addition to identifying Medicare or Medicaid eligibility, we've recently piloted our new product that also identifies commercial eligibility for claims that are often written-off as self-pay bad debt.

The key to our success is simple: we look for eligible *claims*, not eligible *individuals*. This translates to your facility receiving reports containing *only* eligible claims, unlike the services that boast high returns of eligible individuals. These services frequently include a high number of ineligible claims that unnecessarily requires additional facility resources to discover.

Medidal's Provider Advantage Service has electronic transaction capabilities for Medicare and Medicaid in all 50 states and the District of Columbia.

RESULTS

We review 100% of uncompensated accounts and typically find 5-12% of reviewed result in newly identified eligible claims. At one Florida facility yielding typical results, Medidal identified 11% of reviewed accounts as Medicare- or Medicaid-eligible; but importantly, we further winnowed those accounts to reflect only the *payment-eligible claims* in the report provided to the facility.

The result: additional payments exceeding \$2.9 million for the hospital.

INTEGRATION

Our eligibility discovery can accommodate real-time integration with the facility's systems but does not require it. Our service is designed to supplement hospital's traditional systems processes to discover additional eligible claims, not replace them. We recommend batch processing for most facilities, as the success rate is higher via batch than in RT--and without the need to involve your hospital's IT resources.

Medidal provides access to Medidal's secure file transfer for dropoff. Once data is received, results are available within a week. We include all information for eligible claims, for the facility's billing department to then submit for payment.

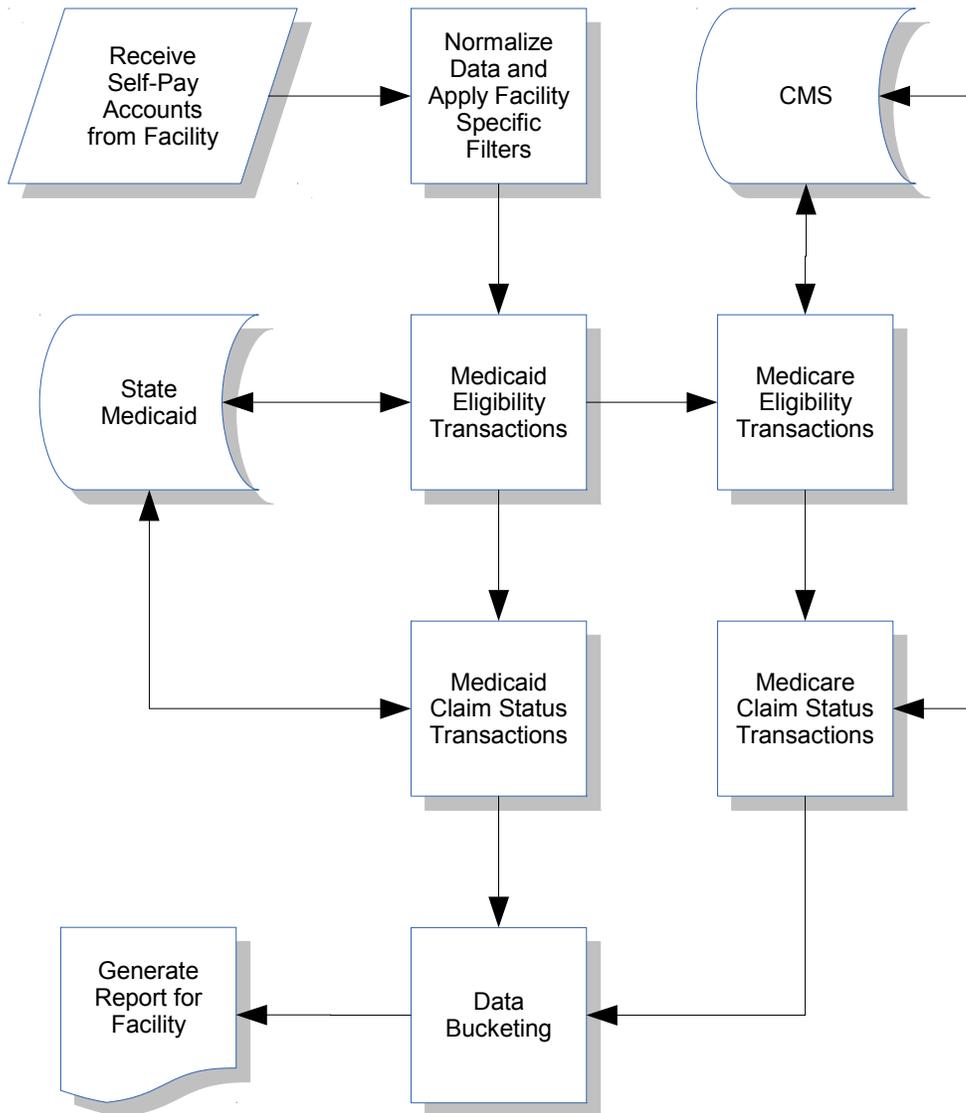
SOFTWARE & TECHNOLOGY

The workflow and technology available to vendors capable of performing eligibility claims processing rarely differs; it is the software utilized that sets one service apart from the others. This alone will determine which eligible claims are discovered & paid, as well as the speed with which the process cycles.

Medidal has developed proprietary algorithms to automate the bucketing of data received from the facility, Medicare and Medicaid. This allows for prioritization of claims for further discrete processing, including denial management.

Medidal utilizes a virtual server structure to ensure scalability and reliability of service, resulting in a fast, automated, highly accurate and efficient claims processing service solution.

WORKFLOW



ABOUT MEDIDAL

Medidal Corporation is a healthcare technology services company that offers revenue cycle solutions existing healthcare systems were not designed to accommodate. Over the past 10 years, our “intelligent” software algorithms and compliance & insurance expertise have produced an innovative suite of product offerings that are best in class.

Medidal has electronic transaction capabilities for Medicare and Medicaid in all 50 states and the District of Columbia. The engineering team practices agile development methodologies, which coupled with rigorous industry & standards monitoring, ensures their Transfer Recovery and Eligibility products remain on the cutting edge of technological innovation and automated revenue cycle solutions.

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